

## Tea Market Report: Sale 39 of 29th - 30th September 2025

There was good general demand in the market for the 106,161 packages (7.14m/kgs) on offer with 18.14% unsold.

### Leaf Grades (M2 & M3)

**Offerings:** 50,760 packages (3.30m/kgs) – 19.62% unsold.

#### BP1:

**Best** – irregular and varied between USC48 above previous rates to easier by up to USC54.

**Brighter** – Were easier by up to USC52 but some lines appreciated by up to USC19.

**Mediums** – KTDA mediums were irregular and ranged between USC18 dearer to easier by up to USC22 while plantation mediums were about steady to USC11 dearer but some teas shed by up to USC2.

**Lower Medium** – Firm to dearer by up to USC16 to USC8 below previous levels.

**Plainer** – Saw strong enquiry and varied between steady to USC13 above last levels to easier by up to USC14.

#### PF1:

**Best** – Were mostly discounted by up to USC22.

**Brighter** – Shed up to USC18.

**Mediums** – KTDA mediums mostly lost by up to USC22 but select lines gained by up to USC16. Plantation mediums saw strong but irregular interest ranging between USC8 dearer to USC6 below last prices.

**Lower Medium** – Saw irregular support at firm to USC8 dearer to easier by up to USC6.

### Current and Future Fresh Auction Offerings

Country	Sale 39 29 - 30 Sept'25		Sale 39 23 - 24 Sept'24		Sale 40 6 - 7 Oct' 25		Sale 41 13 - 14 Oct'25	
	MG	SG	MG	SG	MG	SG	MG	SG
Kenya	63,400	5,140	84,960	9,060	66,080	5,440	69,640	6,040
Uganda	8,720	6,680	7,120	4,700	9,720	7,060	7,240	6,140
Tanzania	0	0	200	160	0	0	0	0
Rwanda	5,720	420	3,520	710	4,960	600	4,960	440
Burundi	40	100	0	720	560	160	480	520
Zambia	0	0	0	0	0	0	0	0
Malawi	0	0	0	0	0	0	0	0
Madagascar	0	0	0	0	0	0	0	0
Zimbabwe	0	0	0	0	0	0	0	0
D R Congo	0	0	0	0	0	0	0	0
Mozambique	0	0	0	0	0	0	0	0
Ethiopia	0	0	0	0	0	0	0	0
Reprints	15,721	220	42,360	2,959	14,880	320	10,880	160
<b>Total</b>	<b>77,880</b>	<b>12,340</b>	<b>95,800</b>	<b>15,350</b>	<b>81,320</b>	<b>13,260</b>	<b>82,320</b>	<b>13,140</b>
	<b>90,220</b>		<b>111,150</b>		<b>94,580</b>		<b>95,460</b>	

**Plainer** – Some select teas shed by up to USC5 but others were dearer by up to USC14.

### DUST Grades (M1)

**Offerings:** 42,841 packages (3.19m/kgs) – 19.84% unsold.

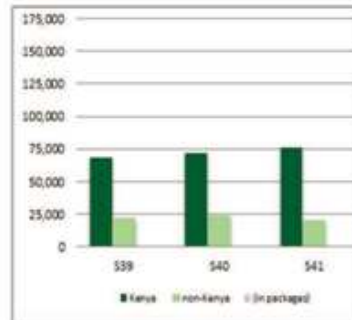
#### PDUST:

**Best** – Irregular ranging between steady to dearer by up to USC38 to mostly easier by up to USC14.

**Brighter** – More irregular interest ranging between USC17 dearer to easier by up to USC23.

**Mediums** – KTDA mediums saw irregular support and varied between USC7 above last levels to easier by up to USC12 while plantation mediums shed by up to USC9.

**Lower Medium** – Were mostly firm with some lines up to



USC14 dearer while others lost up to USC6.

**Plainer** – Fair absorption and were mostly easier by up to USC6 but a few select lines gained by up to USC16.

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#### DUST1:

**Best** – Firm to USC11 above previous rates for some teas to easier by up to USC27.

**Brighter** – Lost up to USC15 but some select invoices appreciated by up to USC14.

**Mediums** – KTDA mediums met irregular enquiry and ranged between USC12 dearer to easier by up to USC20 with plantation mediums discounted by up to USC11.

**Lower Medium** – Irregular interest and ranged between USC4 dearer to easier by a similar margin.

**Plainer** – Firm to USC7 above previous rates to easier by up to USC10.

#### Secondary Grades (S1)

**Offerings:** 12,560 packages ( 0.65m/kgs) – 6.37% unsold.

In the Secondary Catalogues, **BPs** were steady to dearer while **PFs** held firm. Clean well sorted coloury **Fannings** were irregular and tended easier with **similar DUSTs** shedding value. **Other Fannings** sold at about previous levels with **DUSTs** steady. **BMFs** were readily absorbed.

#### Markets

**Pakistan Packers, Yemen and other Middle Eastern countries** maintained support with less enquiry from **Afghanistan and Bazaar. Kazakhstan and other CIS**

**states** were more selective and showed less participation while **Egyptian Packers** were active. **UK** were active but selective with more interest from **Russia. Sudan** remained absent with some enquiry from **South Sudan. Local Packers** showed less support while **Somalia** maintained interest at the lower end of the market.

### Mombasa Auction Hammer Market Analysis - Sale No 39

Category (Band)	Percentage volume sold	Average Price ranges (for the marks within the category)		Min-Max Prices per grade							
				BP1		PF1		PD		DUST1	
		Min	Max	Min	Max	Min	Max	Min	Max	Min	Max
1 Best	71%	3.42	4.22	2.76	4.8	3.35	3.82	3.44	4.05	3.42	3.83
2 Below Best	76%	2.46	3.62	1.85	4.04	2.47	3.52	2.2	3.7	2.54	3.63
3 Good	78%	1.78	2.73	1.4	2.59	1.7	2.91	1.65	2.63	1.65	2.64
4 Best Medium	96%	1.59	2.02	1.52	1.85	1.6	2	1.6	2.04	1.47	1.78
5 Medium	86%	1.27	1.81	1.29	1.76	1.32	1.97	1.25	1.88	1.15	1.75
6 Lower Medium	77%	0.99	1.53	1.1	1.43	1	1.84	0.95	1.41	0.95	1.43
7 Plain	84%	0.89	1.62	1.14	1.39	0.88	1.59	0.86	1.65	0.88	1
<b>Totals</b>	<b>80%</b>	<b>0.89</b>	<b>4.22</b>	<b>1.1</b>	<b>4.8</b>	<b>0.88</b>	<b>3.82</b>	<b>0.86</b>	<b>4.05</b>	<b>0.88</b>	<b>3.83</b>

Category (Band)	Percentage of Total Sold	Average Prices per grade								Totals	
		BP1		PF1		PD		DUST1			
		Kgs	Avg	Kgs	Avg	Kgs	Avg	Kgs	Avg	Kgs	Avg
1 Best	7%	40148	3.52	175060	3.52	74888	3.7	56916	3.61	347012	3.57
2 Below Best	20%	130930	2.86	412612	3.16	289986	3.44	132690	3.33	966218	3.23
3 Good	39%	325743	1.8	631564	2.25	732272	1.88	199745	1.91	1889324	1.99
4 Best Medium	14%	59516	1.71	223824	1.83	360612	1.79	25832	1.67	669784	1.79
5 Medium	11%	83502	1.5	170289	1.63	244080	1.65	28167	1.44	526038	1.61
6 Lower Medium	6%	41392	1.29	90240	1.24	119320	1.13	56396	1.12	307348	1.18
7 Plain	3%	30876	1.27	25716	1.1	61336	1.05	22380	0.96	140308	1.09
Totals	100%	712107	2	1729305	2.41	1882494	2.07	522126	2.29	4846032	2.21

Courtesy : Tea Brokers East Africa Limited